

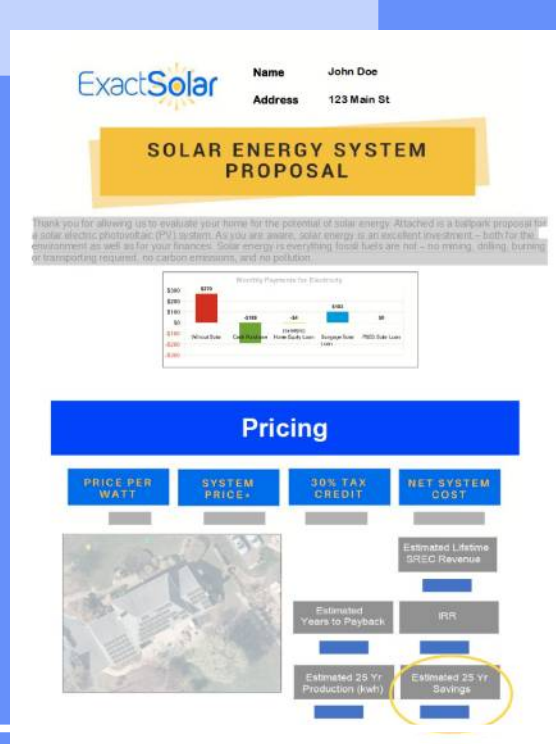
What is the first step to understanding how solar will work for you?

Get a Preliminary Solar Proposal

What's in a proposal and what will it do for me?

A quality proposal should **educate** and **inform** you. The proper elements will answer common questions and help you set a budget. You should have a clear idea of how you will save:

- ☀ It must be specific to your house - a generic proposal will miss many details
- ☀ It itemizes and details component brands and specifications
- ☀ You get a complete financial picture
- ☀ It spells out initial yet specific performance targets
- ☀ It should not require any commitment from you.



Information presented in a way to best compare. Demand it from every proposal.

Price Per Watt – to compare cost.

PRICE PER WATT
\$3.09

SYSTEM SIZE
16.435 kW DC

System Size – Solar panel total rated capacity.

1st Year Production – estimate based on specific conditions.

1ST YEAR PRODUCTION
18,917 kWh

A Professional Proposal

The Exact Solar Satellite Survey

Our high quality first proposal has been refined through years of experience. We use the best remote satellite technology. Over **90%** of our customers' final contracts incorporate this design with little change. We consider the following:

- *The directional orientation of your home.*
- *Any shading and remedies if needed.*
- *An exact layout and mention of all roofing surfaces to be used.*
- *A preliminary assessment of the condition of your roof.*



Exact Solar Proposal Details

Our aim is to give you honest and accurate information the first time around. A proposal includes the following:

- ☑ A list of all power components from our top tier suppliers and a preliminary visual showing the panel layout.
- ☑ **Honest lifetime production estimates** based on our design, your local conditions, and the manufacturers' anticipated wear and tear changes. This is typically about a 0.5% decrease in output per year.
- ☑ An itemized estimate of your costs and savings. We help you **visualize** how your investment will save you money. Each of the **regular credits** are broken down and listed.



Overview – 25 Years of Savings Potential

About regular credits:

There are 2 primary sources of credit. Pennsylvania and New Jersey have instituted Solar Renewable Energy Credits (SREC) and there is a federal Investment Tax Credit (ITC).

SRECs

We use more than one reliable source to determine current credit values and estimate short term changes. All of our calculations are conservative.

ITC

The ITC is currently locked at 30% of the cost of a solar energy system. It is set to change after 2019, making a current investment qualified for the full amount.

Request a Firm Commitment

Why is a site visit important?

In order to make a firm commitment and provide a no-surprises final contract, a site inspection is mandatory. The Final Proposal must take all of the following into account:

- ☀ Confirm roof condition and orientation/slope.
- ☀ Suitability of home structure to support solar energy.
- ☀ Suitability and condition of all existing power components.
- ☀ A clear and written explanation of warranties and our commitment to lifetime support.



The Exact Solar Difference

Our Final Proposal is our word

Our aim is to give you honest and accurate information the first time around. A proposal includes the following:

ONLY OUR SOLAR PROFESSIONALS work with you on your project.

NO PRESSURE TO SIGN throughout the proposal process.

HONEST, COMPLETE INFORMATION – we stand behind our proposal. No spin. No omissions.

CUSTOMERS COME FIRST – top reviews and ratings are our aim. We are convinced an educated consumer is our best customer.

Request a Personal Solar Quote Today



Exact Solar remains a small business. Long term relationships and highly satisfied customers matter most to us.

A Solar Power World Top Solar Installer in North America



for six straight years from 2014 to 2019!