

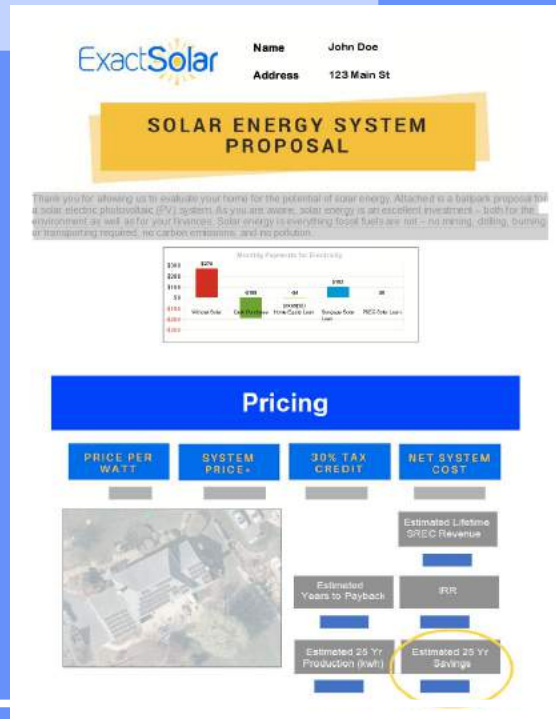
**What is the first step to understanding how solar will work for you?**

**Get a Preliminary Solar Proposal**

**What's in a proposal and what will it do for me?**

A quality proposal should **educate** and **inform** you. The proper elements will answer common questions and help you set a budget. You should have a clear idea of how you will save:

- ☀ It must be specific to your house - a generic proposal will miss many details
- ☀ It itemizes and details component brands and specifications
- ☀ You get a complete financial picture
- ☀ It spells out initial yet specific performance targets
- ☀ It should not require any commitment from you.



Information presented in a way to best compare. Demand it from every proposal.

*Price Per Watt – to compare cost.*

**PRICE PER WATT**  
**\$3.09**

**SYSTEM SIZE**  
**16.435 kW DC**

*System Size – Solar panel total rated capacity.*

*1<sup>st</sup> Year Production – estimate based on specific conditions.*

**1<sup>ST</sup> YEAR PRODUCTION**  
**18,917 kWh**

**A Professional Proposal**

**The Exact Solar Satellite Survey**

Our high quality first proposal has been refined through years of experience. We use the best remote satellite technology. Over **90%** of our customers' final contracts incorporate this design with little change. We consider the following:

- *The directional orientation of your home.*
- *Any shading and remedies if needed.*
- *An exact layout and mention of all roofing surfaces to be used.*
- *A preliminary assessment of the condition of your roof.*



**Exact Solar Proposal Details**

Our aim is to give you honest and accurate information the first time around. A proposal includes the following:

- ☑ A list of all power components from our top tier suppliers and a preliminary visual showing the panel layout.
- ☑ **Honest lifetime production estimates** based on our design, your local conditions, and the manufacturers' anticipated wear and tear changes. This is typically about a 0.5% decrease in output per year.
- ☑ An itemized estimate of your costs and savings. We help you **visualize** how your investment will save you money. Each of the **regular credits** are broken down and listed.



**Overview – 25 Years of Savings Potential**

**About regular credits:**

There are 2 primary sources of credit. Pennsylvania and New Jersey have instituted Solar Renewable Energy Credits (SREC) and there is a federal Investment Tax Credit (ITC).

**SRECs**

We use more than one reliable source to determine current credit values and estimate short term changes. All of our calculations are conservative.

**ITC**

The ITC is currently locked at 30% of the cost of a solar energy system. It is set to change after 2019, making a current investment qualified for the full amount.

**Request a Firm Commitment**

**Why is a site visit important?**

In order to make a firm commitment and provide a no-surprises final contract, a site inspection is mandatory. The Final Proposal must take all of the following into account:

- ☀ Confirm roof condition and orientation/slope.
- ☀ Suitability of home structure to support solar energy.
- ☀ Suitability and condition of all existing power components.
- ☀ A clear and written explanation of warranties and our commitment to lifetime support.



**The Exact Solar Difference**

**Our Final Proposal is our word**

Our aim is to give you honest and accurate information the first time around. A proposal includes the following:

**ONLY OUR SOLAR PROFESSIONALS** work with you on your project.

**NO PRESSURE TO SIGN** throughout the proposal process.

**HONEST, COMPLETE INFORMATION** – we stand behind our proposal. No spin. No omissions.

**CUSTOMERS COME FIRST** – top reviews and ratings are our aim. We are convinced an educated consumer is our best customer.

**Request a Personal Solar Quote Today**



**Exact Solar remains a small business. Long term relationships and highly satisfied customers matter most to us.**

*A Solar Power World Top Solar Installer in North America*

**ExactSolar** for 2014, 2015, 2016, 2017 and 2018!